



Introducing Payment Terminal Mounting Solutions



Payment Terminal Mounting Solutions

...for all Environments



Ergonomic Solutions provides solutions for:

Banksys

Atos-Banksys

Gemalto

VeriFone

REA

Ingenico

Thyron



Three Payment Terminal Mounting Solutions



Low profile



Light



Duratilt



SpacePole Payment - Overview

- In 2004, when EMV-Chip and PIN was launched in Europe, the SpacePole Payment solutions from Ergonomic Solutions became the de-facto payment standard.
- SpacePole was chosen for the initial pilot sites and we have subsequently provided more than 2 million payment mounting solutions across Europe.
- SpacePole is proven in the retail sector to last through three technology refreshes.



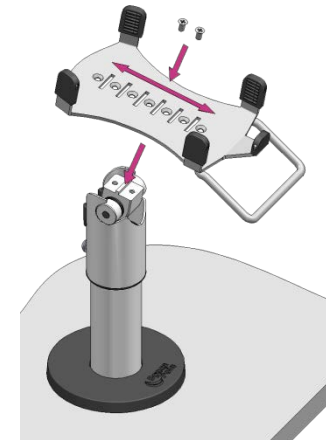
FEATURES AND BENEFITS

- **Modular** : A fully upgradeable and modular system, providing retention and protection of any hardware investment
- **Upgradable** : Multiple, cost effective upgrade options
- **Proven through 3 technology refreshes**
- **Rotation**
 - Rotates from the customer side to the cashier side
 - Intelligently designed ‘anti-wobble’ plastic sleeve provides smooth operation and simplifies installation with regards to rotation slot alignment
- **Additional Peripherals**
 - Includes contactless and bio-metric card readers
 - Security enhancements can be incorporated with any solution
- **Cable Management**
 - Full cable management
 - Plastic grommet to ensure cable is not damaged by the metal
 - Limited head rotation to ensure cables are not stressed
- **Additional design features**
 - Plastic flange cover to hide fixings
 - Simple and quick to install
 - Complete boxed solutions, including fixings and mounting instructions



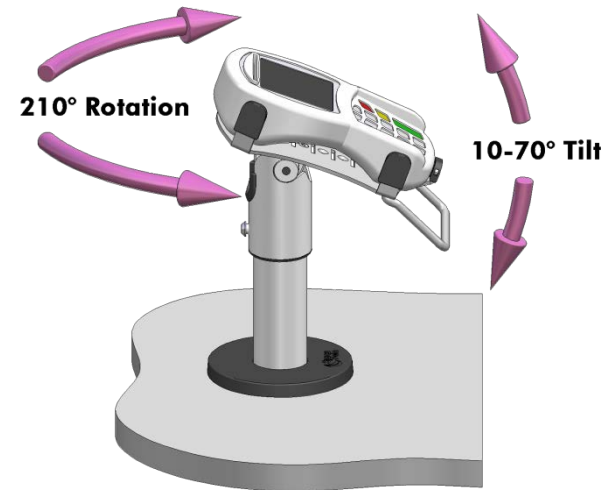
MultiGrip™ Plates

- Compatible across all three payment terminals mounting solutions
- Available for all manufacturer payment terminals
- All plates offer a unique system of multiple mounting positions for any environment at the point of sale
- Key hole mounting design securely holds the terminal in place
- Patented friction pad design ensures that the payment terminal is gripped securely, whilst it remains easy to remove for disability access
- Secure grip, easy to remove
- Two options available depending on payment mounting solution:
 - MultiGrip plate with handle (-MH)
 - MultiGrip plate with no handle (-MN)

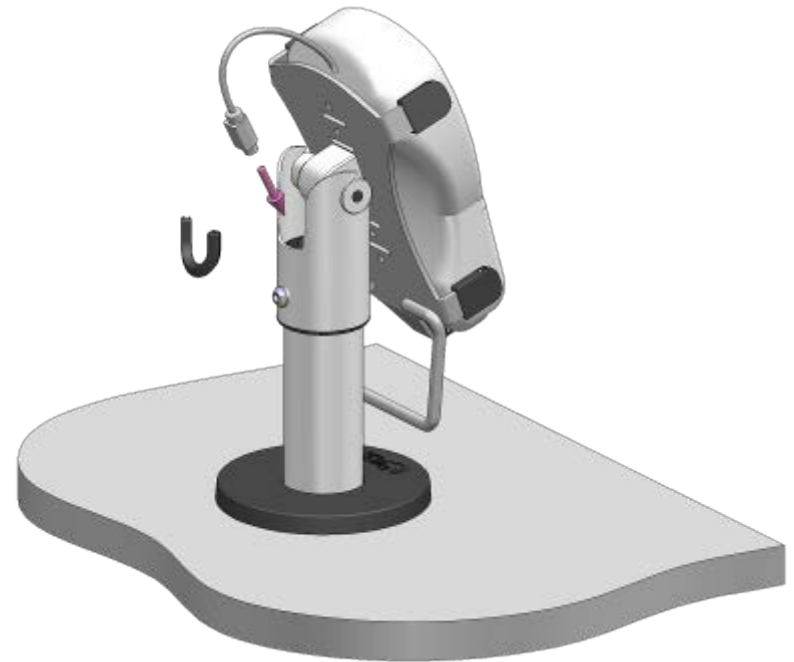


SpacePole DuraTilt™ -Key Features

- Unique ergonomic design
- Includes patented DuraTilt® technology - containing 13 individual parts and tested through 250,000 cycles
- Ergonomically adjustable: Range of tilt which meets all recommended ergonomic requirements for disability access and reduces the need to remove the payment terminal from the stand
- Proven in retail installations for over 5 years without the need for tightening or lubrication
- Rotates 210° from the customer side to the cashier side



- Intelligently designed 'anti-wobble' plastic sleeve provides smooth operation and simplifies installation in regard to rotation slot alignment
- Ensures smooth operation of terminal
- Internal cable management with plastic grommets and limited head rotation to protect cables
- Fully compatible with MultiGrip™ plates and SpacePole ClickSafe®
- Comes with a five year warranty

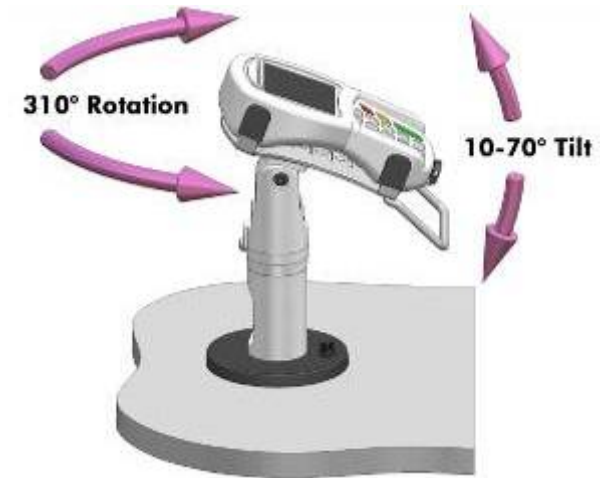


SpacePole Light[®] - Key Features

- **SpacePole Light[®]**, the composite based alternative to standard SpacePole[®] DuraTilt[®]
- offers tilt, rotation and is fully compatible with the **MultiGrip[™]** plates
- Unique ergonomic design
- The simple and retail proven design of SpacePole Light provides quality at a reduced price point

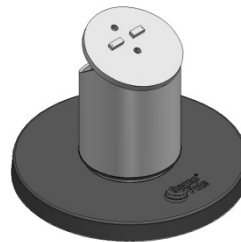


- Simple tilt mechanism which meets all recommended ergonomic requirements
- Rotates 310° from customer side to cashier side
- Tested through 100,000 cycles



SpacePole Low Profile - Key Features

- Unique ergonomic design
- Fixed tilt
- Rotates 210° from customer side to cashier side
- Fully compatible with MultiGrip™ plates and SpacePole ClickSafe®
- Ensures smooth operation of terminal ▪ Internal cable management with plastic grommets and limited head rotation to protect cables
- Comes with a five year warranty

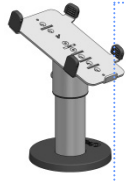


Payment Package Options

Complete Boxed Solutions



Option 1



Option 2



Option 3

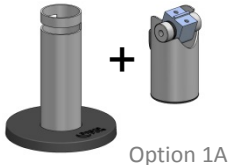


Option 4

Configuration Examples

- | | | |
|-----------|-----|--|
| Option 1: | -D | Complete DuraTilt and MultiGripT Plate solution |
| Option 2: | -N | Complete Non-Tilting and MultiGripT Plate solution |
| Option 3: | -L | Complete SpacePole Light® solution |
| Option 4: | -LN | Complete SpacePole Low Profile solution |

Package Options New Customers



Option 1A



Option 1B



Option 1C

Configuration Examples

- | | | |
|------------|--------|---|
| Option 1A: | DTP101 | DuraTilt and Pole (inc. flange cover) |
| Option 1B: | LTP101 | SpacePole Light® Pole (inc. flange cover) |
| Option 1C: | LN | SpacePole Low Profile (inc. flange cover) |

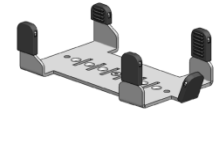
Package Options Customer Upgrades



Option 1



Option 2



Option 3

Configuration Examples

- | | |
|-----------|----------------------------------|
| Option 1: | -DM DuraTilt and MultiGrip Plate |
| Option 2: | -MH MultiGrip Plate |
| Option 3: | -MN MultiGrip Plate w. no handle |

DuraTilt®

Space Pole®
Light

Space Pole®

Low Profile



Three Payment Terminal Mounting Solutions

SpacePole Duratilt

- *MultiGrip™* plate technology
- *DuraTilt™* - tilt technology
- 210 rotation
- Cost effective upgrades
- Unique ergonomic design
- Smooth operation of terminal
- Full cable management
- 5 years warranty

SpacePole Light

- *MultiGrip™* plate technology
- Simple tilting mechanism
- 310 rotation
- Cost effective upgrades
- Unique ergonomic design
- Smooth operation of terminal
- Full cable management
- 2 years warranty

SpacePole Low Profile

- *MultiGrip™* plate technology
- Fixed tilt
- 210 rotation
- Cost effective upgrades
- Unique ergonomic design
- Smooth operation of terminal
- Full cable management
- 5 years warranty



Comparison table

Feature	 Duratilt	 Low profile	 Light
Base material	Metal	Metal	Plastic (composite)
Colour	5 std. colours	5 std. colours	Black
Surface	Powder coat	Powder coat	Plastic
Retail hardened (within warranty period)	Yes	Yes	Yes
Ergonomic design	Yes	Yes	Yes
DuraTilt™ patented tilt technology	Yes	Fixed tilt	No (simple tilt joint)
Rotation - customer to cashier	210°	210°	310°
Full cable management	Yes	Yes	Yes
Improved rotation slot installation	Yes	Yes	N/A
Low cost plate upgrades	Yes	Yes	Yes
MultiGrip™ plates	Yes	Yes	Yes
Warranty	5 years	5 years	2 years
Test cycles	250,000	No tilt	100,000
Lead time	3-4 weeks	3-4 weeks	3-4 weeks

